7 Ways To Tell If Your Real Estate Salesperson Is For Real

1. He represents only you and no other party in the same transaction. You can ask the salesperson if he is representing anyone else, or ask who the other party’s representative is.

2. He offers his professional services but does not insist that you engage him.

3. He wears an Estate Agent Card, and his name and registration information can be found in the Public Register. Check the Register on the CEA website (wwwcea.gov.sg) or on the CEA@SG mobile app (available on Google Play and the iTunes App Store).

4. He does not introduce you to moneylenders, whether licensed or otherwise.

5. He gets your written consent first before advertising your property for sale/lease.

6. He does not offer to handle transaction monies on your behalf for transactions in the sale or purchase of any property situated in Singapore, and in the lease of HDB properties. Transaction monies include option fees, down payments, sales proceeds, rental deposits and monthly rentals.

7. He declares to you any potential conflict of interest. For example, if he represents you (the seller) and a potential buyer is his relative or friend, he will say so upfront.