ENGAGING A PROPERTY AGENT

FOR RESIDENTIAL SALE AND PURCHASE TRANSACTIONS

CUSTOMER'S IDENTIFICATION DETAILS



Are property agents allowed to collect my NRIC or other personal identification details (e.g. take photos or make photocopies of my ID)?

Property agents can request to collect NRIC, FIN, or Work Permit numbers of their clients because they need to accurately identify an individual in a property transaction. The Personal Data Protection Act allows for organisations to collect personal data when it is necessary to verify or establish the identity of an individual to a high degree of fidelity.

COMMISSION RATE



How much commission should I be paying?

You can discuss the amount and terms with your agent before he starts work. Check if there is GST payable on the commission. You are encouraged to use CEA's Prescribed Estate Agency Agreement to document the agreed commission amount. When the transaction is completed, honour and pay the agreed commission to the property agency, not to the agent himself.

CUSTOMER'S PARTICULARS FORM



What is this Form and why do I have to fill it up?

The Council for Estate Agencies requires property agents to request their clients to fill in and sign the Customer's Particulars Form. This is a mandatory form that helps in preventing money laundering and terrorism financing.

SALE AND PURCHASE AGREEMENT

What is this Agreement and where can I find it?



There are two documents - Option to Purchase (OTP) and Agreement for the Sale and Purchase (S&P agreement) – which cover the terms and conditions of the sale and purchase of private residential properties. You can find the templates for these two documents on CEA's website.

These templates are just a guide, and you can amend the templates or negotiate the terms contained in them with your agent to suit your needs and/or requirements.

Visit http://www.cea.gov.sg/consumers/educationalmaterials/sale-and-purchase-transactions for more information.





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